



Business Networking for Veterans: A Guidebook for a Successful Military Transition into the Civilian Workforce (2nd Edition)

Mike Abrams, Michael Lawrence Faulkner, Andrea Nierenberg

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Your military skills and experience will be invaluable to you in civilian life. But your successful transition won't just happen. You need a network of people who can help you decide where you want to go and then *help you get there*.

Don't know how to build that network? No problem: *Business Networking for Veterans* will help you. Not comfortable drawing attention to yourself? Don't worry: networking is about service, *not* showing off. And service is something you've already mastered.

Authored by two former U.S. Marines and a world-renowned business consultant, *Business Networking for Veterans* will teach you everything you need to know to succeed. From start to finish, it focuses on the unique challenges you face as a transitioning veteran and the unique skills and resources you bring to the table.

You've already proven yourself as a leader in service to your country. This book will help you do it as a civilian, too.

- **Why networking is even more important for transitioning veterans**

Employers won't just hire you, because they may not understand you

- **How to network well even if you're not comfortable doing it**

Not a natural talker? Use your powerful listening skills

- **How to use online social networks to support your in-person networking**

Magnify your impact with LinkedIn, Facebook, and other online services

- **Where to start today**

A complete plan that starts with the network you already have

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Dolores Wade:

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